



Company Profile

From Brazilian fields to the European market

Many producers, one container, one invoice, one contract.

Certified organic — Ecocert · DE-ÖKO-005 · TRACES registration · European Commission

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About us

Ernte is a trading company dedicated to a single purpose: opening the European market to Brazilian producers. We operate from Europe, close to those who buy, while keeping deep roots in Brazil, close to those who produce.

Brazilian producers offer a quality, scale and diversity that few countries in the world can match. What is often missing is the way in: knowing the right buyers, understanding the requirements of the European market and negotiating on equal footing. That is exactly Ernte's role.

The European market values origin, sustainability and consistency — and pays for them. In return, it demands compliance, documentation and reliability. We prepare producers for that standard and represent them with the seriousness the market expects.

We build long-term relationships. More than closing a sale, we want to create permanent channels between your production and European clients who come back, harvest after harvest.

Compliance & certifications

Certified organic — Ecocert · DE-ÖKO-005 · TRACES registration · European Commission

Certificate no. DE-ÖKO-005.276-0005915.2026.001 · Ecocert Deutschland (DE-ÖKO-005) · valid until 31/03/2027 · verifiable in the European Commission's TRACES registry

Ernte is certified by Ecocert, one of the world's most recognized organic certifiers, to operate with organic products under Regulation (EU) 2018/848. Ernte is registered in TRACES, the European Commission's official system that issues the Certificate of Inspection (COI) for every organic shipment entering the EU.

- **Siscomex registration (RADAR)** — exporter registration with Brazil's Federal Revenue.
- **Commercial documents** — commercial invoice, packing list and certificate of origin.
- **Phytosanitary certificate (MAPA)** — required for most products of plant origin.
- **Residue limits (MRL)** — compliance with EU pesticide residue limits.
- **European labelling** — according to Regulation (EU) 1169/2011.
- **For the USA** — FDA facility registration and Prior Notice (FSMA).

Products

Organic & conventional · traceable origin · export grade

Coffee

Green and specialty coffees from Brazil's producing regions, with sensory profiles that win over European roasters and importers.

Black pepper	Brazilian black pepper, whole and ground, export grade for retail, food service and industry.
Grains	Brazilian chia seeds, with quality, traceability and reliable supply for industry and distribution.
Spices & seasonings	Brazilian seasonings and spices that add identity and flavour to the European food industry.
Fruits	Fresh and dried fruits and pulps — the tropical taste European consumers look for all year round.
Acerola	Brazilian acerola liquid concentrate and powder — natural vitamin C for the food, beverage and supplement industries.
Ginger	Fresh Brazilian ginger for the food, beverage and wellness markets.
Oils	Chia oil and pepper oil, made from selected Brazilian raw material, for the food, cosmetics and nutraceutical industries.

Services

- **Commercial representation** — We are your presence in Europe: trade fairs, meetings and business rounds on behalf of your product.
- **Buyer prospecting** — We map and approach importers, distributors, roasters and industries that buy what you produce.
- **Market intelligence** — Prices, trends, competition and European market requirements to position your product well.
- **Negotiation and contracts** — We handle samples, offers, commercial terms and contracts — always on the producer's side.
- **Export support** — Guidance on logistics, documentation and Incoterms so the operation flows from origin to destination.
- **Compliance and certifications** — Guidance on European requirements — sanitary, labelling and certifications such as EU organic.

Where to find us (2026–2027)

Nordic Organic Expo	Malmö, Sweden	18–19 Nov 2026
BIOFACH	Nuremberg, Germany	16–19 Feb 2027
Natural Products Expo West	Anaheim (CA), USA	2–5 Mar 2027
Bio Brazil Fair BIOFACH América Latina + Naturaltech	São Paulo (Anhembi), Brazil	9–12 Jun 2027
Organic Food Iberia	Madrid, Spain	Jun 2027*

Fruit Attraction	Madrid, Spain	6–8 Oct 2026
SIAL Paris	Paris, France	17–21 Oct 2026
Semana Internacional do Café (SIC)	Belo Horizonte, Brazil	11–13 Nov 2026
Winter FancyFaire (ex-Winter Fancy Food Show)	San Francisco (CA), USA	17–19 Jan 2027
Fruit Logistica	Berlin, Germany	3–5 Feb 2027
Anuga Select Brazil (ex-ANUFOOD)	São Paulo (Anhembi), Brazil	6–8 Apr 2027
World of Coffee USA (ex-SCA Expo)	New Orleans (LA), USA	9–11 Apr 2027
APAS Show	São Paulo, Brazil	17–20 May 2027
Summer Fancy Food Show	New York (Javits Center), USA	25–27 Jun 2027
Anuga	Cologne, Germany	9–13 Oct 2027

Contact

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